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**MBA**  
**(SEM I) THEORY EXAMINATION 2023-24**  
**MANAGEMENT CONCEPTS AND ORGANISATIONAL BEHAVIOUR**

TIME: 3HRS

M.MARKS: 100

Note: 1. Attempt all Sections. If require any missing data; then choose suitably.

**SECTION A****1. Attempt all questions in brief.**

Qno.	Question	Marks
a.	Define Productivity.	2
b.	Explain Human Skills.	2
c.	Name on the Job training methods.	2
d.	Explain Matrix Organizational Structure.	2
e.	What do you mean by Personality Traits?	2
f.	Name types of Groups.	2
g.	What are hygiene factors?	2
h.	What is selective perception?	2
i.	Name types of leaders.	2
j.	Explain Autocratic leadership style.	2

**SECTION B****2. Attempt any three of the following:**

a.	"A manager plans, organizes, staffs direct and controls." Discuss.	10
b.	"A Supervisor in order to be effective in his work should have some fundamentals in mind." Discuss.	10
c.	What is Organizational Behavior? Why do managers need a conceptual framework for studying Behavior in Organizations.	10
d.	"Motivation is the function of individuals, job design and Work Environment." Explain.	10
e.	"Leadership is the essence of Managership." Comment.	10

**SECTION C****3. Attempt any one part of the following:**

a.	Define Management and discuss in brief the scope of management.	10
b.	Explain the concept of Planning state its characteristics. Discuss its benefits and limitation.	10

**4. Attempt any one part of the following:**

a.	Define organization and discuss different types of organizational structures.	10
b.	Briefly describe the methods of training and development of Managers.	10

**5. Attempt any one part of the following:**

a.	What is Personality and Explain the Myers-Briggs type indicator.	10
b.	Explain Interpersonal Conflicts with the help of Johari Window Model.	10

**6. Attempt any one part of the following:**

a.	Briefly discuss Herzberg's two factor theory?	10
b.	What is Perceptual Process? Discuss perpetual inputs, through puts and output?	10

**7. Attempt any one part of the following:**

a.	Discuss Kurt Lewin Model of change.	10
b.	Briefly discuss leadership Situational Model.	10