

(Following Paper ID and Roll No. to be filled in your Answer Book)

PAPER ID : 7121

Roll No.

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**M.B.A.**

(SEM. III) ODD SEMESTER THEORY  
EXAMINATION 2010-11

**PERSONAL GROWTH AND TRAINING AND  
DEVELOPMENT**

*Time : 3 Hours*

*Total Marks : 100*

- Note :** (1) Attempt **all** questions.  
(2) All questions carry equal marks.  
(3) Be precise in your answers.  
(4) No second answer sheet will be provided.

1. Attempt any **two** parts of the following :— (10×2=20)
- (a) What are elements of personality pattern ?
  - (b) What is self-concept and what are types of self-concept ?
  - (c) What is Carl Gustav Jung and MBTI Theory of Personality effectiveness ?
  - (d) What are the types of transactions ? Elucidate.
2. Attempt any **two** parts of the following :— (10×2=20)
- (a) What are the major areas of adjustments affected by intelligence ?
  - (b) What are the effects of sexuality on personality ?
  - (c) What are the common danger signals of personality sickness ?
  - (d) What are aids to achieving a healthy personality ?

3. Attempt any **two** parts of the following :— (10×2=20)
- (a) What are the importance of training ?
  - (b) What are the characteristics of learning organisations ?
  - (c) What are the conditions for effective learning ?
  - (d) What are the learning principles ?
4. Attempt any **two** parts of the following :— (10×2=20)
- (a) What are the training assessment methods ?
  - (b) What is the process of training needs assessment ?
  - (c) What are the various “off-the-job” training ? Describe in brief.
  - (d) What are the objectives of evaluations of training ?
5. Write short notes on any **two** of the following :— (10×2=20)
- (a) Causes of persistence.
  - (b) Coping with personality sickness.
  - (c) Characteristics of trainer.
  - (d) Mentoring.