

MBA
(SEM III) THEORY EXAMINATION 2018-19
EXPORT IMPORT DOCUMENTATION

Time: 3 Hours**Total Marks: 70****Note: 1.** Attempt all Sections. If require any missing data; then choose suitably.**SECTION A**

- 1. Attempt all questions in brief. 2 x 7 = 14**
- a. Define export.
 - b. What is EPC?
 - c. What is SEZ?
 - d. Define indirect export.
 - e. What is EHTP?
 - f. Define IEC .
 - g. What is DEPB scheme?

SECTION B

- 2. Attempt any three of the following: 7 x 3 = 21**
- a. Explain the selection of products and market payment terms.
 - b. Discuss the role of clearing and forwarding agent.
 - c. Describe the meaning and importance of letter of credit.
 - d. Interpret the planning of export/import operations.
 - e. Illustrate the export promotion capital goods scheme.

SECTION C

- 3. Attempt any one part of the following: 7 x 1 = 7**
- (a) What is export houses? Describe the types of export houses.
 - (b) Discuss the export of principal commodities in India.
- 4. Attempt any one part of the following: 7 x 1 = 7**
- (a) What is duty drawback? What types of drawback can be applied to goods?
 - (b) Interpret the organization of export imports firms and business planning.
- 5. Attempt any one part of the following: 7 x 1 = 7**
- (a) Explain the meaning and benefits of containerization.
 - (b) Discuss the shipping documents and terms used in shipping.
- 6. Attempt any one part of the following: 7 x 1 = 7**
- (a) Describe the meaning and method of export pricing.
 - (b) Explain the preliminaries for starting export business.
- 7. Attempt any one part of the following: 7 x 1 = 7**
- (a) Describe the benefits of exports.
 - (b) Discuss the benefits of income tax