(Following Paper ID and Roll No. to be filled in your Answer Books)

Paper ID: 2289588 Roll No.

# M.C.A.

# Regular Theory Examination (Odd Sem-I) 2016 - 17 PROFESSIONAL COMMUNICATION

Time: 3 Hours Max. Marks: 70

## **SECTION-A**

- 1. Attempt all parts. All parts carry equal marks. Write answer of each part in short.  $(5\times2=10)$ 
  - a) What is the importance of audience analysis in a presentation?
  - b) Define Noise.
  - c) What is Negotiation?
  - d) Correct the spelling
    - i) Dissappoint
    - ii) Embarrassing
  - e) Do you agree with the idea that man is a part of nature.

#### **SECTION-B**

Note: Attempt any five questions from this section.  $(5 \times 8 = 40)$ 

- 2. Correct the following sentences:
  - a) The bike hit the tree and it fell down.
  - b) The cattles are grazing in the field.
  - c) Each student should get their books in the class.
  - d) The Mayor together with, his brothers were slained.
- 3. Discuss the causes of interpersonal barriers. Suggest the ways to overcome the communication barriers.
- 4. You are Manav Chandra. You want to apply for a job in your dream company. Prepare your job application including your resume for the same. Invent the necessary details.
- 5. Who is the mother of all sciences? Describe the views of A.J. Bahm in his essay "The mother of the sciences".
- 6. "A good speaker must be a good listener first". Develop a paragraph.
- 7. Discuss the part of a Report in detail.
- 8. You are a Marketing manager of Laureal. Write a sales letter to your customers introducing a new' Herbal Haircolor' Product which has been launched by your company

- **9.** Define the following:
  - a) Jargon
  - b) Appreciative Listening
  - c) Inductive Style of Paragraph
  - d) Purity of Language.

### **SECTION-C**

Note: Attempt any two questions from this section.  $(2\times10=20)$ 

- **10.** Differentiate between language of literature and that of science as described by Aldous Huxely in his essay 'The Language of Literature and Science'.
- 11. Discuss the features of an effective presentation. What are the nuances of delivery?
- 12. Describe the Process of Communication in detail.